

2004 PROPOSED BUDGET

ADGA	Actual	Actual YTD	Proposed Revised Budget	Proposed Budget	Assumptions
INCOME	2002	Aug-03	2003	2004	
Pioneer Project	\$750.00				
HERD NAMES (4001)	\$15,910.00	\$12,980.00	\$15,000.00	\$15,000.00	Stable membership
REGISTRATIONS (4050)	\$305,434.00	\$236,939.00	\$290,000.00	\$296,000.00	No significant increase in volume - 2%
TRANSFERS (4600)	\$62,936.50	\$53,550.50	\$63,000.00	\$65,000.00	
MEMBERSHIPS (4900)	\$227,845.00	\$167,635.00	\$230,000.00	\$230,000.00	
REPORTS & PEDIGREES (5000,5200)	\$10,612.00	\$7,296.50	\$11,000.00	\$11,000.00	
TESTING (5350)	\$26,662.00	\$23,636.00	\$24,000.00	\$24,000.00	
LINEAR APPRAISAL (6000)	\$57,745.37	\$80,135.00	\$83,000.00	\$83,000.00	
JUDGES & SHOWS (6500) (6600)	\$104,372.85	\$99,035.07	\$103,000.00	\$105,000.00	
PUBLICATIONS (7000)	\$9,637.30	\$6,695.50	\$10,000.00	\$10,000.00	
SUPPLIES (7300)	\$5,327.50	\$3,769.25	\$5,500.00	\$5,500.00	
AN MTG REGISTRATIONS (7600)	\$65,884.72	\$585.00	\$70,000.00	\$70,000.00	
TRAINING CONFERENCE (7700)	\$12,772.00	\$3,230.00	\$10,000.00	\$10,000.00	
NATIONAL SHOW/COLORAMA SALE (7720)	\$112,963.36	\$87,904.08	\$102,000.00	\$90,000.00	Based on National Show Budget for 2004
SPOTLIGHT SALE (7742)	\$63,895.00	\$0.00	\$35,000.00	\$35,000.00	
DNA TYPING (7760)	\$3,180.00	\$2,250.00	\$3,000.00	\$8,000.00	DNA Typing on bucks collected
GRANTS & SCHOLARSHIPS (7816)	\$21,071.75	\$1,099.00	\$15,000.00	\$0.00	Reduced funding from The Deans
INTEREST (7850)	\$3,050.38	\$2,469.54	\$3,000.00	\$3,000.00	
TRANSFER SURCHARGE (7921)	\$9,399.00		\$5,000.00	\$5,000.00	
POSTAGE (7830)	\$9,744.06	\$6,148.28	\$9,500.00	\$9,500.00	
FAX CHARGES (7860)	\$10,138.00	\$7,626.00	\$10,000.00	\$10,000.00	
MISC. INCOME	\$3,898.39	\$5,732.33	\$8,000.00	\$8,000.00	
TOTAL INCOME	\$1,143,229.18	\$808,716.05	\$1,105,000.00	\$1,093,000.00	

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	Actual	Actual YTD	Revised 2003	Proposed 2004	
	Dec-02	Aug-03	Budget	Budget	
EXPENSES					
SALARIES & WAGES (8110 & 8120)	\$260,415.14	\$182,895.79	\$260,000.00	\$265,000.00	
LINEAR APPRAISAL SALARIES (8111)	\$20,666.92	\$30,915.00	\$35,000.00	\$38,000.00	
PERSONNEL EXPENSE 8130,8140,8150,8160, 8170	\$75,915.69	\$69,713.40	\$116,000.00	\$116,000.00	
SHOW ROSETTES 8260	\$38,680.69	\$33,476.72	\$40,000.00	\$40,000.00	
SUPPLIES & PRINTING 8200 (WITHOUT 8260)	\$64,195.86	\$60,477.11	\$65,000.00	\$65,000.00	
TELEPHONE & POSTAGE 8300	\$100,030.42	\$72,311.10	\$100,000.00	\$100,000.00	
BUILDINGS & GROUNDS 8400	\$12,933.88	\$9,336.93	\$16,700.00	\$16,700.00	
EQUIPMENT EXPENSE 8500	\$16,670.30	\$11,085.43	\$18,000.00	\$18,000.00	
LINEAR APPRAISAL 8610	\$34,785.17	\$36,824.43	\$45,000.00	\$45,000.00	
SPOTLIGHT SALE 8620	\$62,565.92	\$0.00	\$35,000.00	\$35,000.00	
DHIR TESTING & DHI FEES 8630	\$4,143.81	\$3,500.00	\$4,000.00	\$7,500.00	
NATIONAL SHOW/COLORAMA 8640	\$76,973.06	\$64,550.78	\$77,000.00	\$82,000.00	
ANNUAL MEETING 8650	\$110,483.80	\$10,257.36	\$45,000.00	\$49,000.00	
AN MTG REGISTRATIONS 8655	\$0.00	\$0.00	\$60,000.00	\$60,000.00	
TRAINING CONFERENCE 8670	\$3,670.33	\$3,317.50	\$10,000.00	\$10,000.00	
PRODUCTS / transfer monies 8680	\$4,062.05	\$1,150.00	\$5,000.00	\$7,000.00	
OTHER COMMITTEES 8690	\$18,560.49	\$12,608.26	\$23,800.00	\$23,800.00	
ADVERTISING 8720	\$9,203.05	\$6,649.45	\$12,500.00	\$10,000.00	
GRANTS & SCHOLARSHIPS 8830	\$33,500.00	\$1,000.00	\$25,000.00	\$20,000.00	Includes \$10,000 for ADGA Research Foundation
DATA PROCESSING 8840 (WITHOUT 8847)	\$1,689.79	\$1,690.00	\$3,000.00	\$3,000.00	
COMPUTER SYSTEM DEPRECIATION 8847	\$92,660.00	\$55,000.00	\$92,000.00	\$92,000.00	
DNA TYPING 8660	\$3,481.00	\$2,075.00	\$4,000.00	\$7,000.00	
OTHER ADMINISTRATIVE	\$43,385.13	\$45,407.60	\$52,000.00	\$56,000.00	Increase CPA cost
TOTAL EXPENSE	\$1,088,672.50	\$714,241.86	\$1,144,000.00	\$1,166,000.00	
NET INCOME(LOSS)	\$54,556.68	\$94,474.19	(\$39,000.00)	(\$73,000.00)	

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CAPITAL EXPENDITURE					
Computer cost			\$4,100.00	\$106,000.00	
Telephone system			\$7,000.00		
Equipment cost			\$5,000.00		
Building cost					
Total Capital			\$16,100.00	\$106,000.00	