

AMERICAN DAIRY GOAT ASSOCIATION - 2017 SPOTLIGHT SALE

The ADGA Spotlight Sale Committee is soliciting nominations for the 2017 Spotlight Sale that will be held in Atlanta, Georgia on Saturday evening, October 28, 2017. The Spotlight Sale is a unique opportunity to accentuate the accomplishments you have made with your herd. Animals selected are of the highest quality available. Using official DHIR, linear appraisal, and show records, the committee looks for dairy goats that excel in all categories. Nominate your very best to generate interest that will ultimately reflect on your entire herd.

The Sale attracts buyers from throughout the United States. The buyers want top quality, performance proven, sound, and healthy dairy goats. The value of your herd's advertisement and the name recognition it generates is considerable.

We assure you that your nomination will receive serious and thorough consideration in our selection process. The Spotlight Sale Committee works very hard to put together a sale that is a successful and positive experience for all parties involved – the seller, the buyer, and the dairy goat industry as a whole. Quality sells – especially where repeated breedings of proven animals are nominated as consignments. Proven quality on both sides of the pedigree is needed, especially with regard to buck kids.

Consignments arrive at the Sale site by personal vehicle or airline flight. Ease of air flight varies, dependent upon departure and arrival cities. If you plan to use this option to send your animal to the sale, begin to investigate and make arrangements ASAP. Your consignments are given the very best care throughout the week by both the host and Spotlight Sale committees.

Carefully read and follow the 2017 Nomination Rules and Regulations and the 2017 Sales Contract. These documents include most of the information one needs to know and understand about the nomination and sales process. Nominating your animal is not difficult. We ask for a limited amount (3 pages maximum) of information/photographs about your nominee and its close relatives. The fourth page required is the ADGA Performance Pedigree.

If your nomination is accepted, you will be provided, via email information on displays, brochures, DNA typing, and fitting. If you have any additional questions, you can contact any committee member.

Nomination information must be postmarked by May 15, 2017. Nominations are to be sent to Kristina Bozzo-Baldenegro, ADGA Spotlight Co-Chair, 17021 Robinson Road Sutter Creek, CA 95685. Nominator should be informed of acceptance decisions on or about July 1, 2017. Be prepared to pay consignment fees on or before July 15, 2017. If you have any questions, please feel free to contact [Kristina Bozzo-Baldenegro](#) (209) 296-3356 or [Bill Newton](#) (716) 499-2463 or any Committee member for assistance.

NOTE: In some cases, the Spotlight Sale Committee will accept late nominations. Please contact Kristina Bozzo-Baldenegro or Bill Newton with your requests for late submittals.

Please remember, we only require ONE copy of the signed contract (pages 4 and 5) and TWO copies of the nomination package. It is preferred that the nomination package is in color, but not required. We prefer that the nominator email the packet. Feel free to contact either co-chairs with any questions throughout this nomination process.

2017 ADGA SPOTLIGHT SALE RULES AND PROCEDURES

Thank you for considering the American Dairy Goat Association National Spotlight Sale to assist your dairy goat marketing efforts. We offer the opportunity to promote top quality dairy goats from herds that participate in ADGA production and performance programs, as well as ADGA sanctioned shows. Nominate the very best you have as a representative of your herd breeding and management program.

The nomination packet must include:

1. One nominee information/photograph form (8 ½" x 11") one side only.
2. ADGA Four Generation Performance Pedigree for nominee.
3. *Maximum* of two 8 ½" x 11" pages (one side only) of supporting information and photographs of nominee and/or its close relatives.
4. **ONE COPY of the signed consignment contract (pages 4 and 5).**
Please read it thoroughly.
5. A \$25.00 check or money order made payable to ADGA for the nomination fee.

Items to consider when nominating an animal to the Spotlight Sale:

- All nominees must conform to ADGA Breed Standards, have correct and legible tattoos, be free of physical defects, be sound and healthy, and be free of CAE and abscess problems.
- **Bucks must be born within twelve months of sale date.** The bucks are also to be of virgin status; absolutely no natural service is allowed prior to sale date. If you do collect the buck, we request that you process no more than 30 straws. A copy of the ADGA Collection Form, signed and dated by both the processor and owner, and **ALL** of the straws collected **must** be made available to the buyer of the animals for no more than the cost of the collection. Should the buyer not desire the collection, the consignor retains the right to keep the semen for his or her own farm use only.
- The committee prefers that does be sold open (not bred). If a consignment is bred, she must be accompanied to the Sale with a completed service memo.
- Consignment's breeding activity, if any, both A.I. and natural service, must be disclosed in writing in full specific details before the Sale to the ADGA Spotlight Sale Co-Chairs.
 - THERE WILL BE ABSOLUTELY NO COLLECTION OR BREEDING AT THE SALE LOCATION.
- The accepted sale animals are required to provide negative test results from a certified laboratory for CAE (only the results of an ELISA test will be accepted) within 40 days of the sale and Tuberculosis and Brucellosis tests within 30 days of the sale.
 - NOTE: The consignment must be tested for TB and Brucellosis even if your herd is tested and accredited TB and Brucellosis free.

A clear, concise, well-organized presentation will aid your chances of getting your nominee accepted to the Sale. The following tips should help you in preparing your nomination packet:

1. TYPED nomination forms are preferred. You can easily type your nomination's information and insert pictures onto the Word version of the contract and print it right from your computer.
2. Give the committee the FACTS on your nominee and its relatives. Official production records, linear appraisal scores and official show wins help!
3. Identify pictures of relatives of the nominee and indicate their relationship to the nominee (i.e., maternal granddam or paternal half-sister, etc.)
4. Make sure any pictures you use are the best you have available – nothing less than you would put in an ad to market your herd. We suggest using a color copier or getting copies made of *one of a kind* photographs to avoid losing important materials or photos. Many buyers appreciate being able to keep the display boards used to represent the consignment after the sale.
5. Give thought to the hold prices you indicate in your packet – high hold prices may adversely affect acceptance into the sale.
6. Consignors shall not use photographs for the marketing/advertising of their animals in the Spotlight Sale that are the property of other breeders without their express written permission. Neither the Spotlight Sale Committee nor ADGA shall be held responsible if the consignor fails to secure said permission.

Nomination packets become the property of the ADGA Spotlight Sale Committee.

2017 ADGA SPOTLIGHT SALE NOMINATION FORM

ANIMAL NAME _____

REGISTRATION # _____ BREED _____ SEX _____

NOMINATOR NAME and ADGA ID _____

ADDRESS _____

PHONE _____ EMAIL _____

Have any of the animals appearing on the 4 generation performance pedigree of this nomination been coded for any General or Breed Specific Disqualifications? If so, please list.

Nominee being raised/managed on a CAE prevention program? _____

Attach photographs of nominee – side and rear views. Use remaining space to provide additional photographs and information of your choice. Two additional sheets of 8 ½" x 11" paper may be included along with a 4-generation ADGA performance pedigree.

2017 AMERICAN DAIRY GOAT ASSOCIATION SPOTLIGHT SALE CONTRACT

This contract is the agreement between the American Dairy Goat Association and

NAME _____ PHONE _____ ID# _____

ADDRESS _____

Hereinafter referred to as the consignor. The consignor, in accordance with the nomination rules and procedures and terms of this contract, agrees to consign the _____ buck _____ doe known as:

NAME _____ REG. NO _____

to the ADGA Spotlight Sale in Atlanta, Georgia on Saturday, October 28, 2017 time to be announced.

- The consignor hereby warrants ownership of the animal free and clear of any and all liens or encumbrances.
- The consignor may place a hold price on the consignment below which the goat will not be sold. The hold price cannot be raised once the animal is nominated. The consignor retains ownership if the bid does not reach the specified hold price.
- The consignor agrees to pay the exact consignment fee within seven days of notification of acceptance by the ADGA Sale Committee as per the following formula: A consignment fee of \$40.00 is required for up to a \$500.00 hold price. A consignment fee of 10% of the hold price is required for a hold price, which exceeds \$500.00. The consignment fee is credited to ADGA's 15% commission. All ADGA consignment fees will total 15% of the selling price plus the \$25.00 nomination fee. The consignment fee is forfeited to ADGA if the consignment fails to sell or is withdrawn without the consent of the ADGA Spotlight Sale Co-Chairs.
- Within 30 days of the Sale, ADGA will send to each consignor the sale price less the 15% commission and less any accounts payable due ADGA.
- Consignment must conform to ADGA Breed Standards, have correct and legible tattoos, be free of physical defects, and be sound and healthy. Otherwise, the consignment will be returned to the consignor at the consignor's cost and the consignment fee forfeited to ADGA. Consignments are expected to be raised/managed on a CAE prevention control program.
- *Consignments must arrive at the Sale location (at the consignor's expense) no earlier than Monday, October 23, 2017 beginning at TBA and no later than Wednesday October 25, 2017 by 6PM.* The consignments must be in place prior to the Consignors' meeting. The consignors' meeting will be held in the Spotlight Sale tent on Wednesday October 25, 2017 at 6 PM. Each consignor shall provide, at his/her time of arrival, an interstate health certificate, ADGA registration certificate, selling displays, brochures, DNA typing results (if DNA typing was completed) and ADGA Collection Form (when applicable), as well as any updated show or performance information since the time of nomination. The health certificate must show the animal to have been negative for the CAE testing *within 40 days of the sale date* and negative Tuberculosis and Brucellosis test *within 30 days of the sale date*. NOTE: The consignment must be tested for TB and Brucellosis even if your herd is tested and accredited TB and Brucellosis negative.
- For the health of the consignment during and after the sale, the animal should have **at least one-half inch or more of hair coat** at the time of the sale. **A full body clip, with a number 5 blade no later than September 1, 2017, is required. Absolutely no slick shearing is allowed after this date.** A committee-approved fitter will make any necessary adjustments after arrival. Hooves are to be properly trimmed before arriving at the sale.
- ADGA and the convention host committee provide housing with pens, hayracks, hay, grain, bedding, water, feeding, & water pails, tender loving care and management supervision from the time of arrival until shortly after the sale. Consignors may bring their own grain if desired.
- ADGA provides top show people to present consignments at the sale, unless it is instructed, IN WRITING, that the consignor will provide one. This document must be presented at the time of the consignors' meeting. The sale co-chairs must approve the handler.
- The ADGA Spotlight Sale committee representative and an assigned veterinarian will examine the goats upon arrival, throughout their stay, and will issue interstate health papers for exit. All other veterinary costs are the financial responsibility of the consignor.

- ADGA agrees to feature the accepted consignment in the ADGA Official Spotlight Sale Catalogue(s) and other advertising.
- ADGA provides reasonable safeguards for the health and safety of the consignments. However, responsibility of the animal and risk or loss, injury or death to the animal remains the consignor's until the consignment sells.
- ADGA provides free DNA typing for all Spotlight Sale consignments. The consignor shall receive, in the mail, a DNA typing kit from the ADGA office. It is highly recommended (yet, not mandatory at this time) that all consignments be DNA typed.
- Substitution of a nominee/consignment because of death, sickness, or injury may be approved after presentation of the facts to the ADGA Sale Co-Chairs. ADGA will not accept a substitute that it deems is of lesser quality than the original nominee.
- This contract, upon acceptance, becomes authorization for the ADGA Association Manager to transfer ownership to the successful bidder.
- The ADGA Sale Co-Chairs decide the sale order after consulting with the members (in attendance) of the Spotlight Sale Committee. Lot number does not equal sale order. Sale order is released at approximately 9:00 a.m. the day of the sale. The Committee shall decide how the sale order information is to be announced
- Consignment's breeding activity, if any, both A.I. and natural service, must be disclosed in writing in full specific details, at the consignors' meeting, accompanied by a copy of the A.I. sire collection form, to the ADGA Spotlight Sale Co-Chairs. Bucks must be of virgin status. If a consigned buck is found to have been used other than during semen collection, the buck will not be allowed to go through the sale and the consignor will be held responsible for all costs related to the animal, including transportation, health certificates and other items relating to the animal as a consignment. If the buck is collected, we request that you process no more than 30 straws. A copy of the ADGA Collection Form, signed and dated by both the processor and owner, and ALL of the straws collected must be made available to the buyer of the animal for no more than the cost of the collection. Should the buyer not desire the collection the consignor will retain the right to keep the semen for his or her own farm use. The committee prefers that does be sold open (not bred). If a consignment is bred, she must be accompanied to the Sale with a complete service memo. THERE SHALL BE ABSOLUTELY NO COLLECTION OR BREEDING ACTIVITY AT THE SALE LOCATION.
- This contract becomes effective upon the acceptance of the nominee by the ADGA National Spotlight Sale Committee.

HOLD PRICE: (Check or fill in amount) None: _____ \$500.00 _____ Other (specify) _____

I/we agree to abide by the terms and conditions stated above.

Signed _____ Date _____
(Potential) Consignor

Accepted: American Dairy Goat Association

By _____ Date _____

Please send a \$25.00 check or money order made payable to ADGA, complete with all required nomination information and this signed contract to Kristina Bozzo-Baldenegro by May 15, 2017.